

Your financial future, tailored your way

MPW Half Year Market Update - February 2022

General Advice Disclaimer

The purpose of this presentation is to provide you general advice and insight into MPW's current market outlook and investment philosophy.

Where our presentation provides general advice, we must explain that this advice has been prepared at this time without taking into account your individual personal needs, objectives, or financial situation, and the personal information we hold about you has not specifically been considered in forming our views.

You should not act on any advice that has not been tailored to you or considered in light of your full individual personal circumstances, as there is a risk that such actions may not be appropriate for you or be in your best interests.

Where we provide personal advice and investment recommendations, these will be presented in a Statement of Advice (SoA) which will explain the basis of your personal advice recommendations, and any considerations or risks so that you can make an informed decision.

No representation is given, warranty made or responsibility taken about the accuracy, timeliness or completeness of information sourced from third parties.



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General Advice Disclaimer – Blended Model Portfolio and Transcend High Conviction SMA

The performance information and commentary in this presentation is based on an illustrative Balanced Model Portfolio when referencing the 'blended' portfolio or the Transcend High Conviction SMA portfolio.

The information does not take into account differences between the blended Model Portfolio, the SMA and the actual portfolio implemented by the operator of your managed account or any fees, expenses or other costs.

The performance of your managed account <u>will differ</u> to that of the blended Model Portfolio and SMA (and may differ significantly) due to factors including your risk profile, how long the portfolio was held, the implementation timing of trades, your individual circumstances as well as the fees, expenses and other costs charged by the operator of your managed account.

All references to selling, investing, participating, positioning or similar are references to the illustrative blended Model Portfolio and SMA only and may not reflect the holdings in your actual portfolio over the full period.

Please contact the adviser of your managed account for further information.

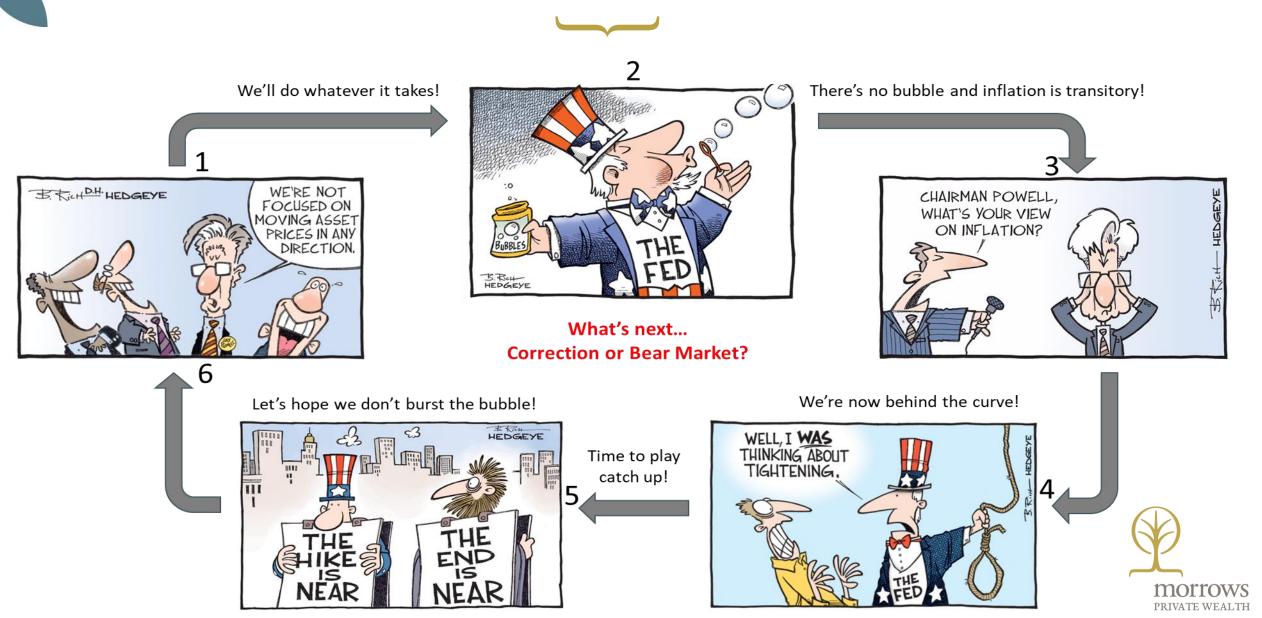


Asset Class Returns 6 Months to 31st Dec 2021





2022: Have We Now Come Full Circle?



Market Tailwinds For 2022

Tailwinds that can continue to propel markets higher throughout 2022 include:

- 1. Covid-19 Endemic More lockdowns are unlikely as we learn to live with the virus
- 2. Economic Cycle In the "Late Upswing/Economy Slows phase" but no recession in sight
- 2. Low Interest Rates Real interest rates are low despite Central bank tightening ahead
- 3. Risk-On Mentality Liquidity is abundant, credit spreads are low and the yield curve is positive
- 4. Corporate Profits Earnings remain strong and should support higher equity prices
- 5. Record Cash & Dry Powder TINA and FOMO means investors are ready to 'buy the dips'

TINA – "There Is No Alternative" so I have to keep buying expensive assets FOMO – "Fear of Missing Out" will keep me invested in markets regardless



Market Headwinds For 2022

Headwinds that can put a stop to the bull market in 2022 include:

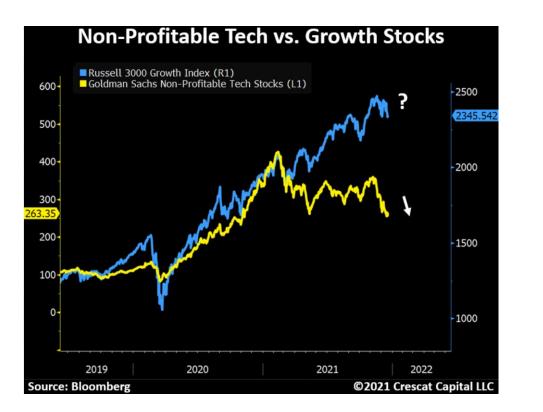
- 1. Covid-19 Mutations We are now living with the virus, but uncertainty and risks remain
- 2. Geopolitical Risks An oil price shock or supply chain 'shock' could see a recession unfold
- 3. Economic Outlook Economic data looks to be peaking in this cycle
- 4. Inflation & Rising Bond Yields High inflation could see the central banks playing catch-up
- 5. Consequences of Cheap Money Investor euphoria, speculation, and leverage are high
- 6. Extreme Market Valuations Most assets are expensive and arguably in 'bubble' territory

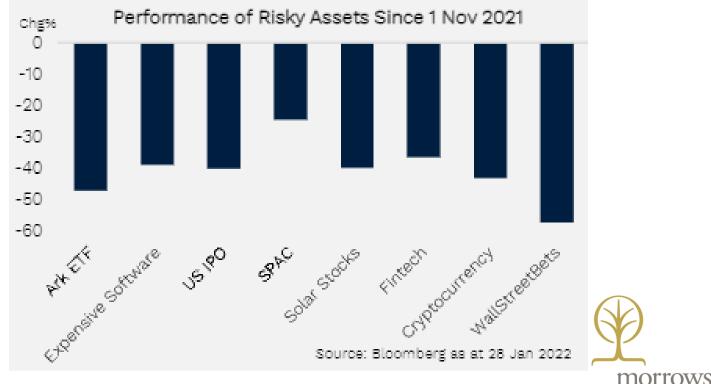


MPW Outlook For 2022

The remainder of 2022 will be volatile as markets navigate a central bank tightening cycle via higher interest rates and reduction of their balance sheets. Investors need to be very selective in the assets they own, with a focus on active management, quality earnings growth, credit seniority, inflation hedges, and having downside protection in place.

Speculative assets are now much higher risk!





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Vanguard Long-Term Return Expectations

The table below shows the Vanguard Capital Markets Model <u>return and volatility forecasts over the next 10</u> <u>years</u> across four Global Diversified Portfolios.

Conclusion: Generating returns using just listed stocks and bonds will be much more challenging in the future and investors will need to take more risk for less return.

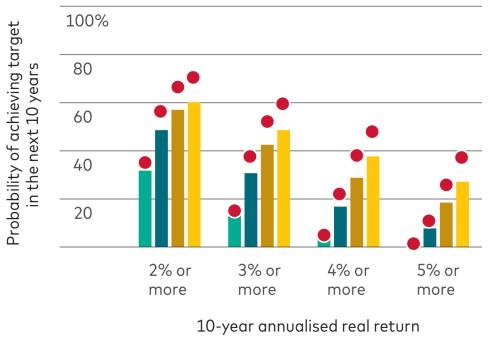
Return Percentile						Volatility
	5th	25th	Median	75th	95th	Median
Conservative	1.0%	2.2%	3.0%	3.9%	5.3%	5.4%
Balanced	0.5%	2.4%	3.7%	5.0%	7.0%	8.7%
Growth	-20.0%	2.4%	4.2%	6.1%	8.9%	12.2%
High Growth	-1.1%	2.3%	4.7%	7.0%	10.6%	15.8%

Source: Vanguard, December 2021 using 30 September 2021 and 31 December 2020 VCMM Simulations.

The chart below shows the **probability of achieving a real return target over the next 10 years** for a range of Global Diversified Portfolios.

Conclusion: The probability of a CPI+ 3% return is less than 50% regardless of how much risk you want to take.

Probability of achieving real return target



JP Morgan Long-Term Return Expectations



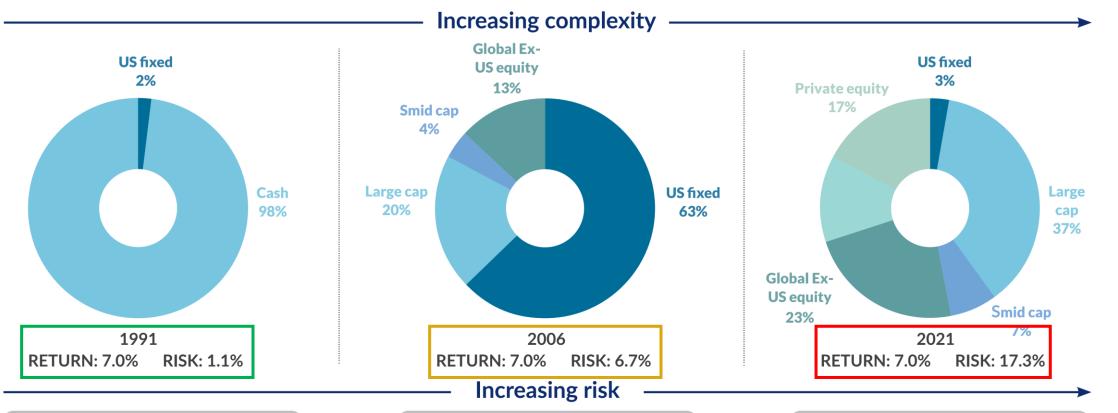
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Source: J.P. Morgan Asset Management; data as of September 2021. All returns (in USD) based on projections for 10–15 years. Volatility measures include de-smoothing for private assets to ensure comparability with listed assets.

Taking More Risk For The Same Return

7% expected returns over 30+ years



In 1991, our expectations for cash and broad US fixed income were 6.95% and 8.95%, respectively. Return-seeking assets were not required to earn a 7% projected return. 15 years later, an investor would have needed over a third of the portfolio in public equities to achieve a 7% projected return, with 6x the portfolio volatility of 1991. Today, an investor is required to include 97% in return-seeking assets to earn a 7% projected return at almost 16x the volatility compared to 1991.



Source: Callan, 2021. There is no assurance that similar investments will be made. Past performance is not indicative of future results.

MPW Recommended Portfolio Strategy



1. Cash Allocation

Bank account to manage cash flows

- > Cash to manage liquidity and costs
- Cash to provide access to new investment opportunities that arise

2. Core Portfolio

Passive or actively managed diversified portfolio

- Diversified investment products to gain exposure to traditional asset classes
- Key outcomes include diversification, low cost, and market-linked returns

3. Satellite Portfolio (SMA)

Alternative assets and private market strategies

- Typically only available to wholesale investors or institutional investors
- Key features include access to specialist strategies and value-adding opportunities

Difficult to add value

Some opportunity to add value

Significant opportunity to add value

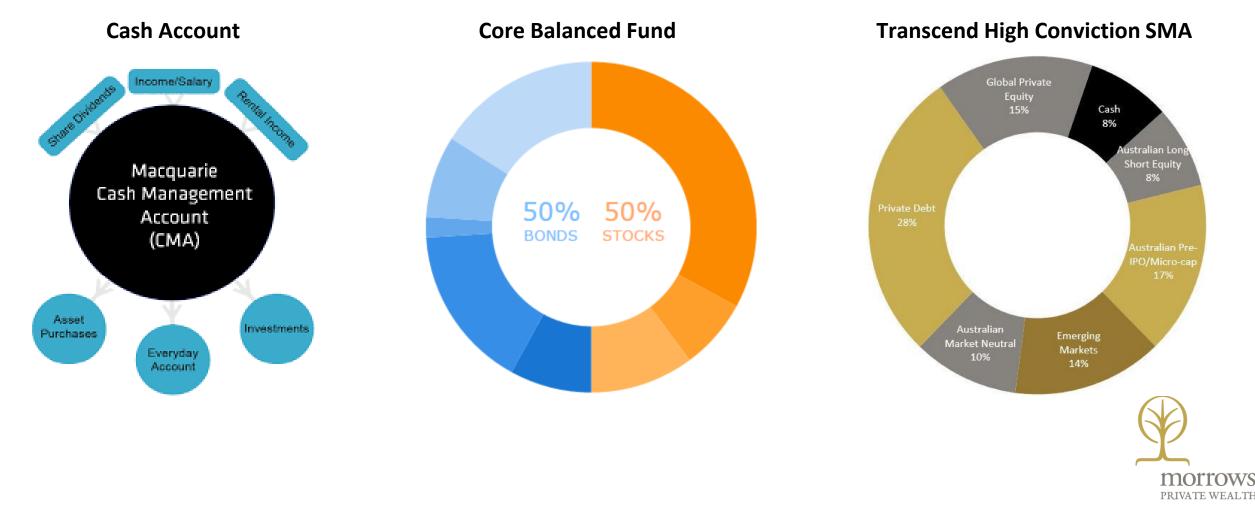
Investors should not 'pay-up' for strategies that cannot add value. These can be accessed for low-cost.

MPW's SMA investment solution complements the first two strategies and is focused on adding value.



Blending The Core Portfolio and SMA

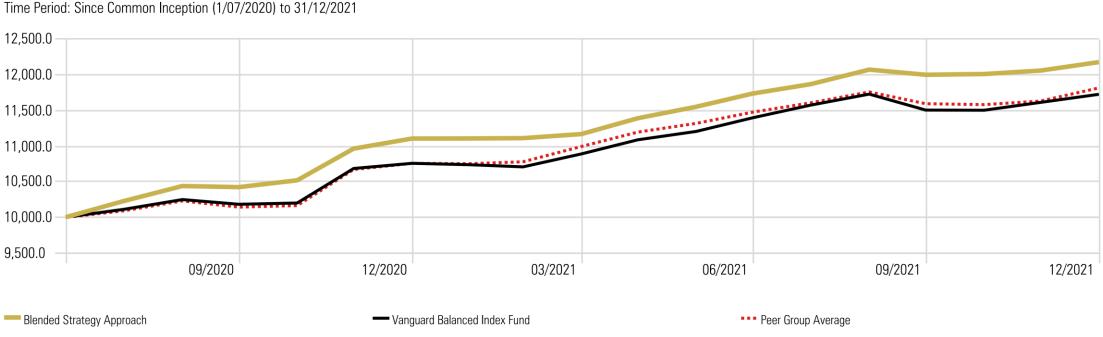
Blending the cash and core portfolio strategy with the SMA strategy aims to improve both absolute returns and risk-adjusted returns by adding assets that traditional core portfolios do not have exposure to.



The 'Blended' Portfolio Outcome: Returns

This chart shows the return benefit of the blended portfolio strategy, with the gold line showing the inception outperformance compared to the core-only portfolio and the peer balanced fund universe.

Investment Growth



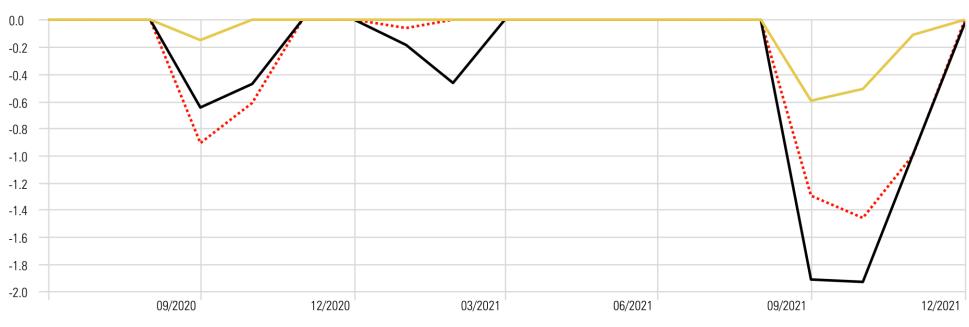
This report is designed to illustrate the risk and return outcomes of a blended investment portfolio that holds a 50% weighting of the Vanguard Balanced Index Fund, 45% to the Transcend High Conviction SMA and 5% held in cash.



The 'Blended' Portfolio Outcome: Risk

The gold line shows the lower drawdowns in falling markets since inception.

Drawdown



Time Period: Since Common Inception (1/07/2020) to 31/12/2021

-Blended Strategy Approach

Vanguard Balanced Index Fund

--- Australia Fund Multisector Balanced

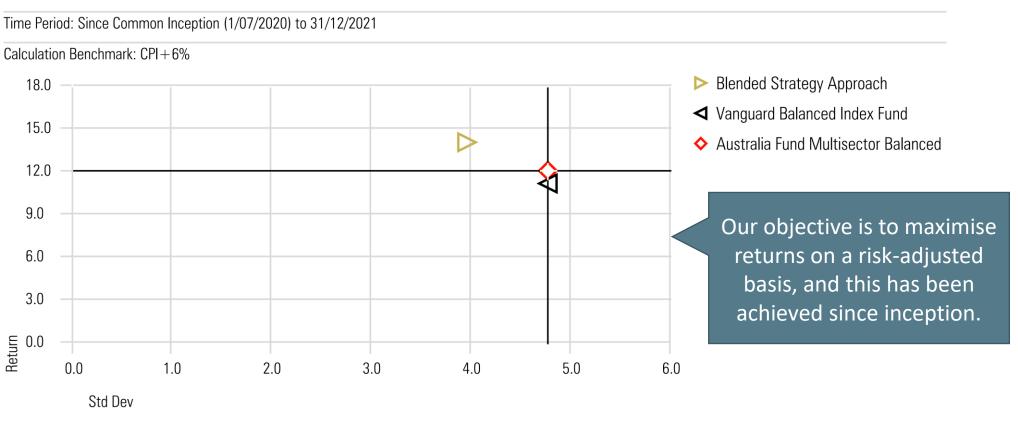
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The 'Blended' Portfolio: Risk & Return

The gold triangle shows the lower volatility (Std Dev) and higher returns since inception.

Risk-Reward

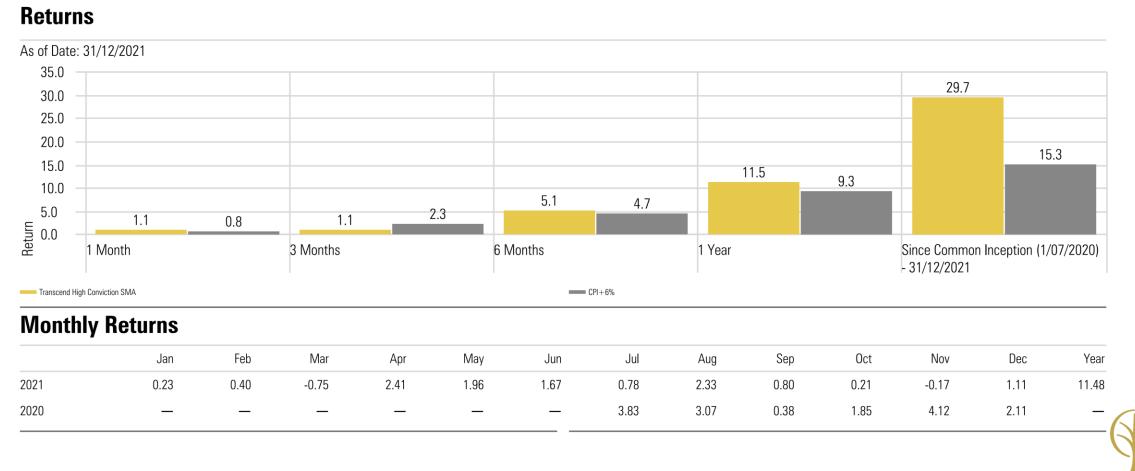


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Source: Morningstar Direct

Transcend High Conviction SMA

Since inception on 1st July 2020, the Transcend High Conviction SMA returned 22.9%

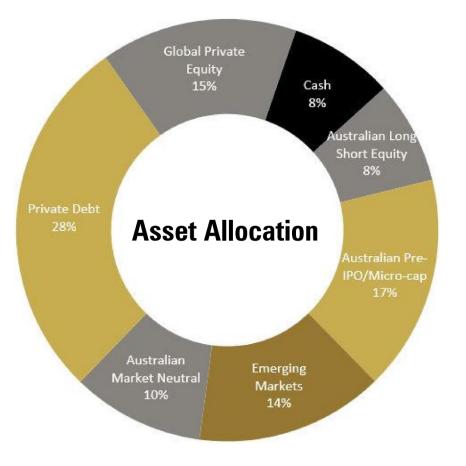


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Transcend High Conviction SMA

Investment Objective

To provide returns of CPI + 6% pa over a rolling 7-year period.



The Fund encapsulates the MPW investment philosophy and targets our highest conviction investment strategies and themes, including:

- Global Private Equity
- Australian Private Debt
- Global Emerging Market Equity

Top Holdings

Bombora Special Investments Growth	16.54
Partners Group Global Value Fund - MPW	14.96
GQG Partners Emerging Markets Equity	14.43
PURE Income and Growth Fund	11.25
Bennelong Market Neutral Fund	10.17
PURE Resources Fund	9.95
RBA Bank accepted Bills 90 Days	8.05
L1 Capital Long Short - Retail	7.84
Aura SME High Yield Fund	6.80

- Australian Equity Market Neutral
- Australian Pre-IPO & Listed Microcaps
- Australian Long Short Equity Value



MPW Concluding Summary

2022 will be volatile as markets navigate a global central bank tightening cycle.

This is a regime change that requires careful consideration of both risk and return.



Investors seem a little complacent with FOMO keeping them invested.

• MPW is focused on strategies that reward investors for taking risk.



Central banks had our backs for the last 2 years, but things can change.

• MPW has downside protection strategies built into portfolios.



High PE stocks and speculative assets have fallen sharply in recent months.

• We are at a critical market juncture that requires a cautious approach.



